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bridging business culture politics

Book of Modules for the two-year Master of Science in Corporate Management & Economics (2y MSc CME)

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Major Phase | Mandatory Modules

Major Phase (1st semester) Foundation

Мо	dule 112044	Economet	rics				
MSc CME	1 st semester	4 hours per week	6 ECTS	Contact time	/self-study (in h)	: 48/102	
Teaching fo	rm			Lecture	Lecture		
				Exercise or tutorial			
				Seminar	Seminar		
Event type			Mandatory	Mandatory ⊠ Elective □			
Duration				1 semester	1 semester		
Rotation				annually □	annually □ per semester ⊠		
Examination	ns			Examinatio	n		
				Poster pres	entation		
Scope and I	_ength of Exami	nations		According to	agreement		
Module Res	ponsibility with			Prof. Dr. Fra	nziska Peter		
				Chair of Emp	oirical Finance		
				and Econom			
Participation	requirements				Basic knowledge in		
				business ma and statistics			
Use of Mod	ule			Mandatory module MSc CME			
				Mandatory module BA CME			
Content							
The simple Extensions (The multiple Regression	pts of probability to regression model of the simple regre regression mode with binary variable and Maximum Lil robit Models	ession model I Ies	on				
Qualification	Objectives						
	n elementary ecor ication. The theor				regression model a stical program R.	and its	
Literature							
Wooldridge, C Publishers.	J. (2012). Introduc	tory econometric	s: A modern	approach. Sout	n-Western College	;	
Courses in t	he module				ECTS	hours per week	
LV 112044	Econometrics				3	4	

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Module 11209 Advanced Statistics							
MSc CME	1 st semester	4 hours per week	6 ECTS	Contact time/self-study (in h): 48/102			
Teaching for	m			Lecture			
				Exercise or tutorial			
				Seminar			
Event type				Mandatory ⊠ Elective □			
Duration			1 semester				
Rotation			annually □ per semester ⊠				
Examinations				Written exam (MTP)			
Scope and Length of Examinations				According to agreement			
Module Responsibility with			Prof. Dr. Franziska Peter Chair of				
				Empirical Finance and Econometrics			
Participation requirements			Basic knowledge in economics				
Use of Module			Mandatory module MSc CME				
			Mandatory module BA CME				
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Statistics II

Building on Statistics I, Statistics II bridges the gap between descriptive statistics and analogous concepts in probability theory. The students deepen their knowledge from Statistics I, knowledge of special distributions (e.g. Bernoulli, exponential, Poisson, normal distribution) as well as important limit theorems. The course forms the basis for further methods courses.

Applied statistics with R

In the course, the contents learned from Statistics I and II are practiced on the computer with the help of the R software. The students acquire the methodological basis of probability theory and in-depth knowledge of programming. In doing so, they acquire the competence to comprehend and verify statistical statements by means of data analysis on the computer.

Literature

Schira, J. (various years). Statistical methods in economics and business administration: theory and practice. Pearson Studies.

Hellbrück, R. (various vintages). Applied statistics with R. An introduction for economists and social scientists. Springer.

Courses in the module	ECTS	hours per week
LV 112091 Statistics II	3	2
LV 112092 Applied Statistics with R	3	2

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Module 112052 Corporate Finance					
MSc CME 1 st semester 4 hours per 6 ECTS week	Contact time/self-study (in h): 48/102				
Teaching form	Lecture				
	Exercise or tutorial				
	Seminar				
Event type	Mandatory ⊠ Elective □				
Duration	1 semester				
Rotation	annually □ per semester ⊠				
Examinations					
Scope and Length of Examinations	According to agreement				
Module Responsibility with	Prof. Dr. Florentina Paraschiv				
	Chair of Finance				
Participation requirements	Basic knowledge in business mathematics and statistics				
Use of Module	Mandatory module MSc CME				
	Mandatory module BA CME				

Course content:

The course covers the basic theory of Corporate Finance with focus on:

- Importance of good governance and incentive systems,
- Theories of risk and return,
- Portfolio Theory and CAPM
- Theories regarding capital structure of a corporation, and
- Capital investment and financing decisions made by the financial managers.

Qualification Objectives:

Skills:

Students are expected to be able to:

- Use various valuation methods depending on the context of the corporate decision, and
- Analyse investment projects and securities.

Competence:

Students are expected to recognize the consequences of various investment and financing decisions made by a firm.

Literature:

Brealey, R.A., Myers, S.C., Allen, F., Principles of Corporate Finance 13th ed. (2020) McGraw Hill.

Courses in the module	ECTS	hours per week
LV 112052 Corporate Finance	3	4

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Module 112062 Macroeconomics						
MSc CME	1 st semester	4 hours per6 E0 week	CTS C	Contact time/self-study (in h): 48/102		
Teaching fo	rm		L	Lecture with exercises		
				Self-study		
Event type			N	Mandatory ⊠ Elective □		
Duration			1	1 semester		
Rotation				annually □ per semester ⊠		
Examination	าร		V	Vritten exam		
Scope and Length of Examinations			V	Written exam (90 minutes)		
Module Responsibility with			F	Prof. Dr. Jarko Fidrmuc		
			C	Chair of International and Digital		
			E	Economics E-mail:		
				arko.fidrmuc@zu.de		
Participation requirements			E	Basic knowledge in economics		
Use of Module			Mandatory module MSc CME			
Contents				Mandatory module BA CME		

Introduction

Macroeconomic developments in the global economy

National Accounting

Short-run model (ISLM)

Output determination in the short run

GDP composition, fiscal policy, multiplier effects

Money market, determination of interest rate

Derivation of the IS-curve

Derivation of the LM-curve

Economic policy in the ISLM model

Medium-run model (ASAD)

Labor market, wages, unemployment, rigidities

AS-AD Modell

Expectations, dynamic analysis, Phillips-curve

Open macroeconomics

Balance of payments

Mundell-Fleming model

Growth models:

Stylized facts of growth

Saving, capital accumulation, and growth

Technological progress

High attendance (80%) at all lectures is obligatory!

Qualification Objectives

The students will improve and deepen their knowledge and analytical capabilities in the areas of macroeconomics and economic policy.

Literature
Blanchard, O., Johnson, D.R (2013) Macroeconomics, Global 6th Edition, Pearson, selected chapters.

Blanchard, O. (2017) Macroeconomics, Global 7th Edition, Pearson, selected chapters.

Bowles, S., Carlin, W. (2020) What Students Learn in Economics 101: Time for a Change. Journal of Economic Literature, 58 (1): 176-214.

Forster, J., U. Klüh und S. Sauer (2009) Übungen zur Makroökonomie, 3. Auflage, Pearson Studium.

The Core Team (2020) The Economy, e-book. https://core-econ.org/the-economy/?lang=en

Courses in the module	ECTS	hours per week
LV 112062 Macroeconomics	6	4

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Module Mandatory/Elective Module I - III						
MSc CME	1 st – 3 st semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114		
Teaching for	rm			Seminar		
Event type				Mandatory ⊠ Elective □		
Duration				1 semester		
Rotation			annually ⊠ per semester □			
Examinations			Cf. the concrete module			
Scope and Length of Examinations			Cf. the concrete module			
Module Responsibility with			Cf. the concrete module			
Participation requirements			Cf. the concrete module			
Use of Module		Mandatory module MSc CME				
				Mandatory/elective module of the BA programs CCM, CME, PAIR, SPE		
Contont				1		

The module serves to harmonize the students' prior (interdisciplinary) knowledge or provides an insight into fundamental topics from the mandatory and elective areas of the BA programs (Corporate Management & Economics (CME), Politics, Administration & International Relations (PAIR), Communication, Culture & Management (CCM) and Sociology, Politics & Economics (SPE)).

Qualification Objectives

The elective options enable students to supplement their disciplinary or interdisciplinary subject and methodological knowledge with a view to their further course of study.

Literature

Cf. the information in the specific module.

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Major Phase (1st - 3rd semester) Advanced Subjects

Module 232061 Advanced Microeconomics						
MSc CME	2 nd semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114		
Teaching fo	orm			Lecture with exercises		
Event type				Mandatory ⊠ Elective □		
Duration				1 semester		
Rotation				annually ⊠ per semester □		
Examinatio	ns			Examination		
				Presentation		
Scope and Length of Examinations			Written exam: 60 minutes			
				Presentation: 20 minutes		
Module Responsibility with			Prof. Dr. Alexander Eisenkopf			
				ZEPPELIN Chair of		
				Economic and Transport		
				Policy		
Participation requirements			Bachelor's level			
				microeconomic skills		
Use of Mod	Jse of Module			Mandatory module MSc CME		
Content						

Advanced content from microeconomic theory, empirical evidence, and their economic policy applications.

In-depth questions from market and price theory as well as industrial economics

Managerial Theories of the Firm

Behavioral Theory of the Firm

Qualification Objectives

The students

learn to master advanced concepts of microeconomic theory;

can familiarize themselves with new analytical methods and evaluate their explanatory content;

are enabled to apply microeconomic concepts to economic policy issues;

are able to interpret the limitations of microeconomic analysis techniques.

Literature

Tirole, J. (2004). The Theory of Industrial Organization, 15th ed, MIT Press.

Courses in the module	ECTS	hours per week
LV 232061 Advanced Microeconomics	3	3

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Module 232062	Advanced M	omics		
MSc CME 2 nd semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching form			Lecture with exercises	
Event type			Mandatory ⊠ Elective □	
Duration			1 semester	
Rotation			annually ⊠ per semester □	
Examinations			Examination	
		Presentation		
Scope and Length of Examinations			Written exam: 60 minutes	
			Presentation: 20 minutes	
Module Responsibility with			Prof. Dr. Alexander Eisenkopf	
			ZEPPELIN Chair of	
			Economic and Transport	
			Policy	
Participation requirements			Bachelor's level	
			macroeconomic knowledge.	
Use of Module			Mandatory module MSc CME	
Cantant			l	

Advanced content from macroeconomic theory, empirical evidence, and their economic policy applications.

Advanced Macroeconomics

Monetary Macroeconomics

Growth theory models, business cycle models and models of modern Keynesian macroeconomics

Qualification Objectives

The participants of the module learn

Master advanced concepts of macroeconomic theory;

become familiar with new analytical methods and evaluate their explanatory power;

apply macroeconomic concepts to economic policy issues;

interpret the limitations of macroeconomic analysis techniques.

Literature

Romer, D. (2012). Advanced Macroeconomics, 4th ed., McGraw-Hill.

Courses in the module	ECTS	hours per week
LV 232062 Advanced Macroeconomics	3	3

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Module 212042 Advanced Applied	Econometrics
MSc CME 2 nd semester 3 hours 6 ECTS per week	Contact time/self-study (in h):36/114
Teaching form	Seminar
	Workshop
Event type	Mandatory ⊠ Elective □
Duration	2 semesters
Rotation	annually ⊠ per semester □
Examinations	Midterm Exam
	Presentation
Scope and Length of Examinations	Midterm Exam: 60 minutes
	Presentation: 20 minutes
Module Responsibility with	Prof. Dr. Franziska Peter
	Chair of Empirical Capital Market
	Research and Econometrics
Participation requirements	Basic knowledge of econometrics,
	statistics, and probability theory.
Use of Module	Mandatory module MSc CME

The course builds on bachelor courses in statistics and empirical methods and focuses on topics beyond simple regression analysis. It covers topics from panel analysis as well as time series econometrics. It includes the random effects and fixed effects estimators for panel data and ARMA, VAR and GARCH models for time series data. The theoretical content is accompanied by practical applications using the software R.

Learning Outcome

After completion of the course, students are able to

critically comment on the standard assumptions of the classical regression model (OLS);

The course is designed to describe estimation methods and interpret the outcome of econometric models for panel and time series data;

understand and apply univariate time series models (ARMA models) and vectorautoregressive (VAR models) to practical problems;

Apply fixed and random effects models to real cases.

Literature

Hill, R. C.; Griffiths, W. E.; Lim, G. C. (2008). Principles of econometrics. Wiley. Wooldridge, J. (2001). Econometric analysis of cross section and panel data. MIT Press.

Courses in the module	ECTS	hours per week
LV 212041 Advanced Applied Econometrics	3	3

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MSc CME	Module 12344 Advanced Methods				3
workshop Event type	MSc CME	1 st – 2 nd semester		6 ECTS	Contact time/self-study (in h):36/114
Event type Mandatory ⊠ Elective □ Duration 2 semesters Rotation annually □ per semester ⊠ Examinations Cf. the specific workshops Scope and Length of Examinations Cf. the specific workshops Module Responsibility with Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.	Teaching fo	rm			Seminar
Elective □ Duration 2 semesters Rotation annually □ per semester ☒ Examinations Cf. the specific workshops Scope and Length of Examinations Cf. the specific workshops Module Responsibility with Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.					workshop
Duration 2 semesters Rotation annually □ per semester ⊠ Examinations Cf. the specific workshops Scope and Length of Examinations Cf. the specific workshops Module Responsibility with Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.	Event type				Mandatory ⊠
Rotation annually □ per semester ⊠ Examinations Cf. the specific workshops Scope and Length of Examinations Module Responsibility with Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.					Elective □
Examinations Cf. the specific workshops Scope and Length of Examinations Cf. the specific workshops Module Responsibility with Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.	Duration				2 semesters
Examinations Cf. the specific workshops Cf. the specific workshops Cf. the specific workshops Module Responsibility with Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.	Rotation				annually □ per
Scope and Length of Examinations Cf. the specific workshops Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.					semester ⊠
Module Responsibility with Prof. Dr. Franziska Peter Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.	Examination	ns			Cf. the specific workshops
Chair of Empirical Capital Market Research and Econometrics Participation requirements Basic knowledge of econometrics, statistics, and probability theory.	Scope and I	ength of Examinat	ions		Cf. the specific workshops
Participation requirements Basic knowledge of econometrics, statistics, and probability theory.	Module Res	ponsibility with			Prof. Dr. Franziska Peter
statistics, and probability theory.					• •
lise of Module Mandatory module MSc CME	Participation requirements		,		
inalidatory module wide office	Use of Mode	ule			Mandatory module MSc CME

The module "Advanced Methods" consists of the attendance of two method workshops on different topics. The combination is arbitrary, as long as the workshops (No. 123241-44) are declared accordingly. Between one and four workshops are regularly offered per semester.

Exemplary contents are the following:

Advanced Qualitative Methods

Online surveys

Field Experiments

Agent Based Modeling

Causal Inference

Web Scraping

| Machine Learning

Qualification Objectives

Students learn about innovative and advanced social science survey and analysis methods and can critically reflect on their use.

Literature

Cf. the information in the specific workshop.

Courses in the module	ECTS	hours per week
LV 123441-44 A-Z Advanced Methods Workshop 1	3	2
LV 123441-44 A-Z Advanced Methods Workshop 2	3	2

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Major Phase | Elective Modules

Courses in the module

LV 242122-6 | Family Entrepreneurship

Interdisciplinary Subject: Family Business

Contact time/self-study (in h): 36/114 Seminar Group work Mandatory □ Elective ☒ 1 semester annually ☒ by semester □ presentation Homework Presentation: approx. 15 slides term paper: approx. 30 pages Prof. Dr. Reinhard Prügl Chair for Innovation, Technology &
Group work Mandatory □ Elective ⊠ 1 semester annually ⊠ by semester □ presentation Homework Presentation: approx. 15 slides term paper: approx. 30 pages Prof. Dr. Reinhard Prügl
Mandatory □ Elective ⊠ 1 semester annually ⊠ by semester □ presentation Homework Presentation: approx. 15 slides term paper: approx. 30 pages Prof. Dr. Reinhard Prügl
1 semester annually ⊠ by semester □ presentation Homework Presentation: approx. 15 slides term paper: approx. 30 pages Prof. Dr. Reinhard Prügl
annually ⊠ by semester □ presentation Homework Presentation: approx. 15 slides term paper: approx. 30 pages Prof. Dr. Reinhard Prügl
presentation Homework Presentation: approx. 15 slides term paper: approx. 30 pages Prof. Dr. Reinhard Prügl
Homework Presentation: approx. 15 slides term paper: approx. 30 pages Prof. Dr. Reinhard Prügl
term paper: approx. 30 pages Prof. Dr. Reinhard Prügl
_
Entrepreneurship at the Friedrichshafen Institute for Family Business FIF
Basics □ Deepening □ Specialization ⊠
Basic knowledge in business administration
Major Phase MSc CME, MA GEMA
e mainstay of the German economy. The dingly evident. They are characterized, eir roots in the region and their high value special challenges such as a certain of attracting highly qualified employees and so of research approaches at German ecurrent strategic and operational sified. Both theoretical work and empirical at scientific research on family businesses, to ordingly.

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ECTS

hours per week

Mod	ule 242051-6	Family Go	vernance)	
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching form	า			Seminar	
				Group work	
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually ⊠ by semester □	
Examinations				Examination	
				presentation	
				Homework	
Scope and Le	ngth of Examination	ons		Written exam: 90 minutes	
				Presentation: approx. 15 slides	
				term paper: approx. 30 pages	
Module Respo	onsibility with			Prof. Dr. Reinhard Prügl	
				Chair for Innovation, Technology & Entrepreneurship at the Friedrichshafen Institute for Family Business FIF	
Performance	level			Basics □	
				Deepening □	
				Specialization ⊠	
Participation requirements			Basic knowledge of business administration and law		
Use of Module			Major Phase MSc CME, MA GEMA		
				1	

With around three million companies, family businesses are the mainstay of the German economy. The development in other German-speaking countries is correspondingly evident. They are characterized, among other things, by their long-term corporate strategies, their roots in the region and their high value orientation. On the other hand, family businesses struggle with special challenges such as a certain danger of stagnation ('winners curse'), challenges in the area of attracting highly qualified employees and possible conflicts in the generation change. The previous focus of research approaches at German universities has already developed important approaches to the current strategic and operational challenges of family businesses, which need to be further intensified. Both theoretical work and empirical analyses will be highlighted.

Qualification Objectives

In particular, the focus is on corporate governance, strategy, law and taxes, financing and responsibility in the context of family businesses. Students learn to independently penetrate and question current scientific research in these areas in the context of family businesses and then apply it accordingly.

Literature

Recent papers, books and case studies on the topics in the context of family businesses.

Courses in the module	ECTS	hours per week
LV 242051-6 Family Governance	6	3

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Мо	dule 242053-6	Family Bus	siness C	urrent Issues
MSc CME	2 nd -4 th semester 3 hours per 6 ECTS week			Contact time/self-study (in h): 36/114
Teaching for	m			Seminar
				Group work
Event type				Mandatory □ Elective ⊠
Duration				1 semester
Rotation				annually ⊠ by semester □
Examination	S			Examination
				presentation
				Homework
Scope and L	ength of Examinati	ons		Written exam: 90 minutes
				Presentation: approx. 15 slides
				term paper: approx. 30 pages
Module Resp	oonsibility with			Prof. Dr. Reinhard Prügl
				Chair for Innovation, Technology &
				Entrepreneurship at the
				Friedrichshafen Institute for
Performance	level			Family Business FIF Basics □
i ciroimanoc	, 10 101			
				Deepening □
				Specialization ⊠
Participation requirements			Basic knowledge in business administration	
Use of Module			Major Phase MSc CME, MA GEMA	
				<u> </u>

The module addresses current issues, topics and problems in family business and gives students the opportunity to develop their own ideas about problem constitution and possible problem solutions or solution strategies through discourse and debate.

Qualification Objectives

Within the scope of the module, students expand their theoretical, methodological and empirical knowledge in the field of Family Business by selected current aspects. Students learn to transfer theoretical approaches to practical applications and to apply methodological knowledge in the development of their own case studies and independent solution proposals. In doing so, they practice representing normative positions in current debates.

l iterature

Recent papers, books and case studies in the context of family businesses.

Courses in the module	ECTS	hours per week
LV 242053-6 Family Business Current Issues	6	3

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Interdisciplinary Subject: Leadership & Relational Societies

Modu	ule 242123-6	Relational	Economi	ics	
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching form				Seminar	
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually ⊠ by semester □	
Examinations				Written exam	
Scope and Length of Examinations			90 min		
Module Responsibility with			Prof. Dr. habil. Josef Wieland		
				Chair of Institutional Economics	
				Director Leadership Excellence	
				Institute Zeppelin LEIZ	
Performance I	evel			Basics □	
			Deepening □		
				Specialization ⊠	
Participation requirements			-		
Use of Module			Major Phase MSc CME, MA GEMA		

Content

Researchers from different disciplines are increasingly dealing with the topic of relational economics and thus with the question of which challenges for economic theory formation result from the value creation processes of modern and global economic systems. The central starting point of relational economics is the recognition that the essential source of value creation is the continuation of economic transactions. In relational societies, organizations are vehicles through which economic transactions are carried out.

Stakeholders from different sectors contribute their resources to the joint project with the common goal of creating shared value for the stakeholders. In this context, the stakeholders are integrated into value networks that are part of local clusters and act as part of global value chains. Critical elements in this context are the governance of social normativity as well as corresponding mechanisms of global and intersectoral value creation with regard to the cooperative productivity of intra- and interorganizational global networks, the necessary intersectoral stakeholder management, and a relational and transcultural leadership approach.

These themes indicate a shift in emphasis from discrete market transactions as the traditional subject of economic discourse to relational transactions.

Qualification Objectives

Students should understand the theoretical foundations of Relational Economics and be able to deal with them in an application-oriented manner. On the one hand, this involves recognizing and being able to further develop theoretical connections of modern economies in their social context. On the other hand, students should be able to apply the corresponding governance mechanisms such as Relational Governance, Relational Contracting or Transcultural Leadership in practice. They should also understand the societal impact of changes in value chains and find appropriate solutions.

Literature

Wieland, J. (2020). Relational Economics. A political economy. Springer.

Wieland, J. et al. (2021). Economics - the Relational View. Interdisciplinary Contributions to an Emerging Field of Research. Springer.

Courses in the module	ECTS	hours per week
LV 242123-6 Relational Economics	6	3

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Mod	dule 242124-6	Governan	ue Networks		
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching form			Seminar		
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually ⊠ by semester □	
Examination	S			Written exam	
Scope and L	ength of Examinati	ons		90 min	
Module Res	ponsibility with			Prof. Dr. habil. Josef Wieland	
				Chair of Institutional Economics	
			Director Leadership Excellence Institute Zeppelin LEIZ		
Performance	e level			Basics □	
				Deepening □	
				Specialization ⊠	
Participation	requirements			-	
Use of Module			Major Phase MSc CME, MA GEMA		
				I.	

Value creation increasingly takes place in intra-, inter- and extra-firm networks, which are significantly determined by a lead firm. These production and service networks are primarily characterized by close and constantly recurring relational transactions. These relational transactions are not so much carried out between separate organizations (such as barter transactions), but are embedded in this network of individual and collective actors from the fields of economics, politics and civil society. The productive handling of diversity in its many forms becomes a critical resource for success. The transcultural approach describes success factors of cooperation in cross-cultural and cross-sectoral networks. This also includes cooperation across departments within an organization.

Actors evaluate their transactions on the basis of different decision-making logics, which also reflect their individual preferences. In addition, decisions are influenced by the respective environment at the macro, meso and micro levels. It is now central to use these differences productively with the help of suitable governance mechanisms in order to be able to generate relational pensions.

In this context, not only the mutual betterment of the actors plays a central role, but also the social legitimacy of the overarching project.

Qualification Objectives

Students should understand the theoretical foundations of value networks. The connection between local clusters and global value creation networks plays a crucial role. Above all, finding suitable governance mechanisms is a central component for the success of word creation in these networks. Likewise, students should gain knowledge of how organizations can productively integrate resources from the stakeholder network into value creation processes.

Literature

Gereffi, G.; Fernandez-Stark, K. (2016). Global value chain analysis: a primer (2nd ed.). Center on Globalization, Governance & Competitiveness (CGGC), Duke University.

Wieland, J. (2020). Relational Economics. A political economy. Springer.

Wieland, J. (2021) (ed.). Economics - the Relational View: Interdisciplinary Contributions to an Emerging

Courses in the module	ECTS	hours per week
LV 242124-6 Governance of Value Networks	6	3

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Module 242111-6 Advances in Behavioral Ethics					
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching form	1			Seminar	
				Case Study	
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually ⊠ by semester □	
Examinations				Midterm	
				Exam	
Scope and Le	ngth of Examinati	ons		60 minutes written exam	
Module Respo	onsibility with			Prof. Dr. Carmen Tanner	
			Chair of Business Psychology and Leadership Ethics at LEIZ		
Performance	evel			Basics □	
				Deepening □	
				Specialization ⊠	
Participation requirements			Basic knowledge in statistics		
				and experimental methodology	
Use of Module			Major Phase MSc CME, MA GEMA		
i				•	

Since the last financial and economic crisis and the numerous scandals involving companies (e.g. Enron, Worldcom, Volkswagen), banks (e.g. Libor scandal) or individuals (e.g. Madoff, Adoboli), questions about (dis)honesty are once again receiving a lot of attention. Dishonesty subsumes behaviors such as lying, cheating, deceiving, data manipulation, etc. But why do people behave honestly or dishonestly? What are the conditions that promote dishonesty? How can honesty be promoted? There are various attempts to answer this question, from economics, philosophy and psychology. In the course, these different perspectives, the underlying concepts of human nature, and especially the implications of these different approaches for the understanding of honesty (and why people behave more honestly or dishonestly) will be deepened by means of current empirical research studies, which will be read weekly. The examination requirement will be in the form of a presentation during the semester and a written exam on the course content at the end of the semester. Regular attendance and thorough reading of articles is also expected.

Qualification Objectives

The students

acquire knowledge about important perspectives and determinants of dishonesty; are sensitized to psychological and situational factors that influence dishonesty; expand methodological knowledge in the field of empirical research.

learn to apply research findings to their own everyday and practical examples.

Literature

Original literature from international journals.

De Cremer, D.; Tenbrunsel, A.E. (2012). Behavioral business ethics: shaping an emerging field. Taylor &

Bazerman, M.H.; Tenbrunsel, A.E. (2011). Blind Spots. Why We Fail to Do What's Right and What to Do about It. Princeton University Press.

Bazerman, M.H. (2014): The power of noticing: What the best leaders see. Simon & Schuster.

Kaptein, Muel (2013). Workplace morality. Behavioral ethics in organizations. Emerald.

Courses in the module	ECTS	hours per week
LV 242111-6 Advances in Behavioral Ethics	6	3

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Interdisciplinary Subject: Sustainable Transport & Mobility

Mod	ule 242141-6	Sustainabl	ort Policy	
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114
Teaching form	1			Seminar
Event type				Mandatory □ Elective ⊠
Duration				1 semester
Rotation				annually ⊠ by semester □
Examinations				Homework
				presentation
Scope and Le	ngth of Examination	ons		term paper: 10-15 pages
				Presentation: 20 minutes
Module Respo	nsibility with			Prof. Dr. Alexander Eisenkopf
				ZEPPELIN Chair of
				Economic and Transport Policy
Performance I	evel			Basics □
				Deepening □
				Specialization ⊠
			Knowledge of microeconomics at the bachelor's level	
Use of Module			Major Phase MSc CME, MA GEMA	

Content

Transport Economics: Modern Concepts and Applications

Infrastructure and its importance for the development of mobility

Financing and institutional framework for the provision of infrastructure

Externalities of Transport: Theoretical Concepts and Internalization Strategies

Social, technological and ecological trends and their significance for mobility

Transport and environmental policy strategies, regulation of the transport sector

The Sustainable Transport Dilemma

Qualification Objectives

The students

master the concepts of modern transportation economics and can apply this to concrete problems; know the relevance of infrastructure for the development of mobility;

know the concepts of transport externalities and are able to evaluate internalization strategies; critically reflect future trends affecting mobility;

critically reflect the sustainability discussion in the transport sector.

Literature

Button, K.J. (2003). Transport Economics, 2nd ed. Cheltenham.

Cole, St. (2005). Applied Transport Economics. Policy, Management & Decision Making, 3rd ed. London. Endres, A. (2011). Environmental Economics. Theory and Policy. Cambridge.

European Commission (2013). Report in Accordance with Article 11 (4) of Directive 1999/62/EC. Summary of Measures that Internalise or Reduce Transport Externalities, Commission Staff Working Document. Brussels.

Flyvbjerg, B. (2014). What You Should Know About Megaprojects and Why: An Overview, in: Project Management Journal, Vol. 45, No. 2, 6-19.

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Mallard, G. / Glaister, S. (2008). Transport Economics. Theory, application and policy. Houndmills/Basingstoke.

Romp, W. / de Haan, J. (2008). Public capital and economic growth. A critical survey, in: Perspectives on Economic Policy, 8th ed, pp. 6-52.

Courses in the module	ECTS	hours per week
LV 242141-6 Sustainable Transport Policy	6	3

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Мо	dule 242142-6	Mobility In	novation	s & Digitalization	
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching for	m			seminar lecture with group work	
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually ⊠ by semester □	
Examination	S			Group Research Project	
				Research Report	
				Poster Presentation	
Scope and L	ength of Examinati	ons		According to agreement	
Module Resp	oonsibility with			Prof. Dr. Wolfang H. Schulz	
				Chair of Mobility, Trade & Logistics	
				Director of the Amadeus Center for Mobility Studies	
Performance	e level			Basics □	
				Deepening □	
				Specialization ⊠	
Participation	requirements			-	
Use of Module			Major Phase MSc CME, MA GEMA		
- · · · · · ·				1	

Basics, Trends and Evaluation

Effects, institutions and public sector

Process, Organization and IT

Innovation, Partnering and Implementation

Qualification Objectives

Students gain insight into

the influences of political objectives and regulations taking into account communication technology for the strategic positioning of the industry and users;

the central trends and drivers of mobility as well as the associated challenges for the economy;

the technological development initiated by the trends;

communications technology as an "enabler" of new business models;

the consumer orientation of mobility;

the drivers and barriers in the implementation of mobility innovations.

Literature

Literature will be defined in each course.

Courses in the module	ECTS	hours per week
LV 242142-6 Mobility Innovations & Digitalization	6	3

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Module 542014-6 Supply Chain Management & International Freight Transport					
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching form			Seminar		
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually ⊠ by semester □	
Examination	S			Homework	
				presentation	
Scope and Length of Examinations			According to agreement		
Module Responsibility with			Prof. Dr. Alexander Eisenkopf		
				ZEPPELIN Chair of	
				Economic and Transport	
				Policy	
Performance	e level			Basics □	
				Deepening □	
				Specialization ⊠	
Participation	requirements			-	
Use of Module			Major Phase MSc CME, MA GEMA		
				<u> </u>	

Economic and political framework conditions for international freight transport and international logistics;

Global Procurement and Global Trade;

Global Supply Chain Management Requirements;

Structures of International Supply Chains;

Design and optimization of international transport flows (maritime transport, air transport,

intermodality); digitalization of international transport and logistics chains;

Sustainability of International Supply Chains.

Qualification Objectives

The students

are enabled to assess the changes in the framework conditions for international transport and logistics processes;

know the requirements of global supply chain management;

understand the structures of international supply chains and master their design elements;

capture the importance of digitalization for international supply chains;

critically reflect the sustainability discussion in global supply chain management.

Literature

Gourdin, K.N.. (2006). Global Logistics Management, 2nd ed. Blackwell.

Long, D. (2004). International Logistics. Global supply chain management. Kluwer.

Courses in the module	ECTS	hours per week
LV 542014-6 Supply Chain Management & International Freight	6	3
Transport		

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Interdisciplinary Subject: Sustainable Finance & Accounting

Module 242151-6 Green Finance					
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114	
Teaching form			Seminar		
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually ⊠ by semester □	
Examinations				Written Exam	
Scope and Length of Examinations				90 min	
Module Respo	nsibility with			Prof. Dr. Florentina Paraschiv	
				Chair of Finance	
				Zeppelin University	
Performance le	evel			Basics □	
			Deepening □		
				Specialization ⊠	
Participation requirements			Basics in Finance		
Use of Module			Major Phase MSc CME, MA GEMA		

Content

The Green Finance module offers an overview of sustainability keynotes, discusses challenges experienced by the energy and financial sectors in the wake of the green targets and climate risk, and proposes solutions to cope with these challenges. In the first part, students get acquainted with energy finance topics needed to understand the integration of renewable energies and their implications on market disequilibria. Challenges related to the integration of renewables will be discussed in an interdisciplinary frame, involving topics of finance, economics, energy, and sociology. Furthermore, the focus will be set on understanding the EU Taxonomy and its challenges for companies regarding "green" reporting needs. Implications of ESG reporting on the firm's profitability, on mergers and acquisitions, and on corporate governance will be discussed in comprehensive empirical case studies. Thus, the course proposes solutions to respond to financial risks posed by social and sustainability issues, including Environmental, Social, and Governance (ESG) investing.

Qualification Objectives

Upon completion of the module students can ...

critically discuss challenges posed by the integration of renewable energies in various economic systems; explain the ESG reporting pressure on companies;

estimate empirical models including ESG- type of variables;

discuss the relevance of adequate ESG reporting for a correct screening of green targets;

discuss implications of carbon risks for financial firms

critically discuss sustainability challenges for the energy and financial sectors;

disentangle types of challenges for meeting sustainability targets;

have a fluent discourse on several sustainability related topics

Literature

Green and Sustainable Finance Principles and Practice by Simon Thompson, Kogan Page Ltd, ISBN: 9781789664546

Handbook of Environmental and Sustainable Finance, by Vikash Ramiah Greg Gregoriou: 1st Edition Principles of Sustainable Finance, Dirk Schoenmaker, Willem Schramade, Oxford University Press, ISBN10 0198826605

Courses in the module	ECTS	hours per week
LV 242151-6 Green Finance	6	3

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Module 242152-6 Sustainability Accounting				
MSc CME	2 nd -4 th semester	3 hours per week	6 ECTS	Contact time/self-study (in h): 36/114
Teaching form	1			Seminar
Event type				Mandatory □ Elective ⊠
Duration				1 semester
Rotation				annually ⊠ by semester □
Examinations				Written Exam
Scope and Le	ngth of Examinati	ons		90 min
Module Respo	onsibility with			Prof. Dr. Josef Wieland
				Chair of Institutional Economics
				Director Leadership Excellence Institute Zeppelin LEIZ
Performance I	evel			Basics □
				Deepening □
				Specialization ⊠
Participation r	equirements			Basics in Accounting
Use of Module				Major Phase MSc CME, MA GEMA
_				1

Content

The module introduces the history, object, key concepts and actual state of sustainability accounting and reporting (SAR) by considering the major reporting standards GRI and SASB as well as the latest standards framework on sustainability being developed by the IASB. Moreover, it examines the practices of measuring and reporting social and environmental performance such as social accounting and TBL (Triple Bottom Line) reporting. Finally, the role of capital market stakeholders in shaping the development of these standards and practices is analyzed and critically discussed. The theoretical perspectives include agency theory, stakeholder theory and institutional theory.

Qualification Objectives

Upon completion of the module students are able to ...

- clarify how accounting, organizations and economic systems are intertwined with sustainability;
- explain why traditional accounting techniques and -systems are not sufficient for navigating the contemporary sustainability challenges our societies are facing;
- outline the evolution of SAR and reflect on its current state of development;
- demonstrate understanding of the GRI, SASB and IASB standards;
- recognize the practices of measuring and reporting social and environmental performance and apply these practices to a particular real-world case;
- critically discuss the role of capital market stakeholders in shaping the development of SAR standards.

Literature

- Bini, L.; Belucci, M. (2020). Integrated Sustainability Reporting, Springer;
- Laine, M.; Tregidga, H.; Unerman, J. (2022). Sustainability Accounting and Accountability, 3rd ed. Routledge.

Courses in the module	ECTS	hours per week
LV242152-6 Sustainability Accounting	6	3

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Мо	odule 243021-6	Global G	overnance	е			
MSc CME	2nd-4th semester	3 hours per week	6 ECTS	Contact Time / Self Study (in hrs): 36/114			
Teaching N	Methods		Seminar				
Event Type	е		Obligatory	y □ Elective ⊠			
Period			1 Semest	1 Semester			
Rotation			yearly ⊠	per semester □			
Examinations		Exam or Written Exam					
Scope and	d Length of Exam	inations					
Module Responsibility with		Prof. Dr. A	ndrea Schneiker				
		Chair of Global Governance					
Prerequisit	tes						
Use of Mo	odule		MA PAIR,	Major Phase MSc CME. MA GEMA			

Global Governance refers to the rise of cooperative relations in international politics

 documented, for instance, by the increasing number of international organizations, norms and regulations. Such relations often include not only states but also non- state actors, such as NGOs or multinational coporations.

This module covers current changes of the state and the effects thereof on global governance in different policy fields. The module analyzes institutions, actors and policy processes as well as their implications. To this aim, the module draws on a variety of empirical cases, including disarmament, resource management or health policy. Moreover, the module addresses questions of authority and legitimacy of such new governance forms as well as their contestation.

Qualification Objectives

Students

- are able to understand and present central conceptual and theoretical approaches of global governance;
- have gained experience in applying the conceptual and theoretical approaches to empirical cases in different policy fields;
- are able to analyze and assess different forms of global governance as well as their legitimacy and contestation:
- are able to critically assess different types of global governance.

Literature

- Held, David/Andrew McGrew (Hg.) (2002): Governing Globalization. Power, Authority and Global Governance. Cambridge: Polity Press.
- Avant, Deborah D.; Finnemore, Martha; Sell, Susan K. (Hg.) (2010): Who Gov-
- erns the Globe? Cambridge: Cambridge University Press.
- Zürn, Michael (2013): "Globalization and Global Governance." In Handbook of International Relations, edited by Walter Carlsnaes, Thomas Risse, and Beth Simmons, 401-25. London: Sage.

Courses in the Module	ECTS	h/week
LV 243021-6 Global Governance	6	3

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Interdisciplinary Subject: ZU Master programs

Module ZU Specific content I - III				
MSc CME 2 nd -4 th semester 3 hours per 6 - 18 week ECTS	Contact time/self-study (in h): 36/114			
Teaching form	Cf. the module introduced			
Event type	Mandatory □ Elective ⊠			
Duration	1 semester			
Rotation	annually □ by semester ⊠			
Examinations	Cf. the module introduced			
Scope and Length of Examinations	Cf. the module introduced			
Module Responsibility with	Cf. the module introduced			
Performance level	Cf. the module introduced			
Recommended prerequisites	Mandatory modules of the Major Phase			
Use of Module	Major Phase MSc CME, MA GEMA			

Content

In this module, a module in the amount of 6 ECTS from the offer of another, non-continuing ZU Master's program can be brought in. The modules Specific Content I-III together form a separate Interdisciplinary Subject Area with a total of 18 ECTS.

Recognition of such a subject area is subject to prior approval by means of a corresponding application to the CME program board. The corresponding courses as well as the superordinate title of the subject area are recorded.

For the specific content of this module, see the content of the contributed module.

Qualification Objectives

Cf. the Qualification Objectives of the contributed module.

Literature

Cf. the literature of the contributed module.

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Interdisciplinary subject: modules of other universities

Мо	dule 242493	Specific Conto	ent I - III		
MSc CME	2 nd -4 th semester	hours per week according to the course brought in	Up to 18 ECTS	Contact time/self-study (in h): according to the course brought in	
Teaching fo	rm			Cf. the introduced course	
Event type				Mandatory □ Elective ⊠	
Duration				1 semester	
Rotation				annually □ by semester ⊠	
Examination	าร			Cf. the introduced course	
Scope and	Length of Examina	ations		Cf. the introduced course	
Module Res	ponsibility with			Cf. the introduced course	
Performanc	e level			Cf. the introduced course	
Recommended prerequisites			Mandatory modules of the Major Phase		
Use of Module		Major Phase MSc CME, MA GEMA			
Content					
	modules Specific C			university can be included in this ate interdisciplinary subject area	
the CME pro	Recognition of such a subject area is subject to prior approval by means of a corresponding application to the CME program board. The corresponding courses as well as the superordinate title of the subject area are recorded.				
For the speci	For the specific content of this module, see the content of the contributed course.				
Qualification	n Objectives				
Cf. the Qualif	ication Objectives of	of the contributed cou	ırse.		
Literature					
Cf. the literat	ure of the course br	ought in.			

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Elinor Ostrom Project

Mod	Module 24251 Research Project				
MSc CME	3 rd - 4 th semester	4 hours per week	18 ECTS	Contact time/self-study (in h): 48/402	
		Individual supervision within the framework of the research work and the in-depth professional perspective Colloquium			
Event type				Mandatory □ Elective ⊠	
Duration				1-2 semesters	
Rotation				annually □ per semester ⊠	
Examinations	3			Scientific report on the research project in the form of a working paper (80%)	
				Presentation of research results (20%)	
Scope and Le	ength of Examinati	ons		Working Paper: 25-30 pages Presentation: 30 minutes	
Module Resp	onsibility with			Student Research Department Program management CME	
Participation	requirements			Successfully completed major Mandatory modules. Successful application to a research project of a ZU chair, research cluster, research association or research center. The concrete professional requirements result from the respective topics.	
Use of Modul	е			Major Phase of the MSc CME	

Content

The module offers students the opportunity of a supervised and scientifically accompanied realization of a research-oriented project at a ZU chair, research cluster, research association or research center. In connection with this research project, the students conduct a more in-depth literature research, develop an advanced research question and prepare a final report a report in the form of a scientific paper.

This work will be supervised by a ZU professor with whom the in-depth professional perspective, the basic task and the methodology to be applied will be agreed upon, recorded in writing and enclosed with the application for the project.

Project progress, any problems and proposed solutions are discussed in a research colloquium that accompanies the course. The in-depth specialist perspective required to work on the project is imparted within the framework of integrated individual supervision.

Qualification Objectives

The students

learn how to work independently with advanced scientific literature and are able to explore a specific economic subject area within the framework of a targeted literature review;

are enabled to develop a research question independently;

will be enabled to deal with a specific economic issue within the framework of a scientific paper, to present it in front of an expert audience and to defend it in a discussion;

can structure and plan a larger-scale research project;

acquire in-depth theoretical and methodological knowledge from the field of the respective subject area and are able to work on a corresponding task in a company, cultural or political organization in a well-founded manner.

Literature

Topic-related textbooks and articles from scientific journals

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Courses in the module	ECT	hours per week
	S	
LV 242511 Research paper	12	2
LV 242512 Research Colloquium	1	1
LV 242513 Indepth Disciplinary Perspective	5	1

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Professional practice

Mod	Module 000092 Internship in Germany or abroad				
MSc CME	3 rd - 4 th semester hours per week -	ECTS 18	Contact time/self-study (in h): -		
Teaching forn	1		Internship		
Event type			Mandatory □ Elective ⊠		
Duration			1 semester		
Rotation			annually □ by semester ⊠		
Examinations		Ungraded field report			
Scope and Le	ngth of Examinations		10-15 pages		
Module Respo	onsibility with		Academic Program Management MSc CME		
Performance level		not applicable			
Participation r	equirements		Completed mandatory		
Use of Module		Major Phase MSc CME			

Content

As part of this module, students complete an internship in a company, cultural or political organization. The internship can take place in Germany or abroad.

The contents of this module are intended to build on the students' theoretical and methodological level of knowledge and to supplement it in a practice-oriented manner. Students gain an in-depth insight into economic interrelationships, become familiar with elements of work methodology, operational organizational structures and information flows, and recognize the importance of corporate culture and leadership for individual and collective work success. Internships abroad also allow a deeper insight into the respective national country and work culture.

The internships are prepared through counseling sessions at the SPC and the ZU partner pool. The students' practice coaches are available for consultation during the initiation and during their internship in case of questions and problems.

The examination performance consists of the preparation of an ungraded field report describing the individual activities and reflecting on the knowledge gained.

Qualification Objectives

The students

apply the technical and methodological knowledge they have acquired during their studies to practical problems and in this way deepen their professional competence;

acquire in-depth specialist knowledge and skills in their respective functional areas of application; learn to work constructively with other people in a concrete work situation across disciplines; can work in groups, organize and implement projects effectively, and grow into appropriate leadership responsibility;

sharpen important key competencies, especially in the areas of social and personal skills.

In the context of an internship abroad, the competencies described above are supplemented by an international dimension and the students' intercultural competence is specifically promoted.

Courses in the module	ECTS	hours per week
LV 000092 Internship in Germany or abroad	18	

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Module 000081 Internship in Germany or abroad			
Teaching form	Internship		
Event type	Mandatory ⊠ Elective □		
Duration	1 semester		
Rotation	annually □ per semester ⊠		
Examinations	Ungraded field report		
Scope and Length of Examinations	10 - 15 pages		
Module Responsibility with	Academic Program Manager BA CME		
Participation requirements	Other Mandatory modules of the Major Phase		
Use of Module	Major Phase MSc CME		

As part of this module, students complete an internship in a company, cultural or political organization. The internship can take place in Germany or abroad.

The contents of this module are intended to build on the students' theoretical and methodological level of knowledge and to supplement it in a practice-oriented manner. Students gain an in-depth insight into economic interrelationships, become familiar with elements of work methodology, operational organizational structures and information flows, and recognize the importance of corporate culture and leadership for individual and col- lective work success. Internships abroad also allow a deeper insight into the respective national country and work culture. The internships are prepared through counseling sessions at the SPC and the ZU partner pool. The students' practice coaches are available for consultation during the initiation and during their internship in case of questions and problems.

The examination consists of the preparation of an ungraded field report describing the individual activities and reflecting on the knowledge gained.

Qualification Objectives

The students

apply the technical and methodological knowledge they have acquired during their studies to practical problems and in this way deepen their professional competence;

acquire in-depth specialist knowledge and skills in their respective functional areas of application;

learn to work constructively with other people in a concrete work situation across disciplines;

can work in groups, organize and implement projects effectively, and grow into appropriate leadership responsibility;

sharpen important key competencies, especially in the areas of social and personal skills.

In the context of an internship abroad, the competencies described above are supplemented by an international dimension and the students' intercultural competence is specifically promoted.

Courses in the module	ECTS	hours per week
LV 000081 Internship in Germany or abroad	9	

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Module 000082 Set Up Own Business							
MSc CME	3 rd - 4 th semester	Ç	9 ECTS				
Teaching for	m			Internship			
Event type				Mandatory ⊠ Elective □			
Duration				1 semester			
Rotation				annually □ per semester ⊠			
Examination	S			Ungraded field report			
Scope and L	ength of Examinatio	ns		10 - 15 pages			
Module Resp	oonsibility with			Academic Program Manager BA CME			
Participation	requirements			Other Mandatory modules of the Major Phase			
Use of Modu	ile			Major Phase MSc CME			

Content

Within the framework of this module, students deal with the establishment of their own company. Typical areas of activity include brainstorming, developing a valid business model, analyzing the market and its environment, and preparing a business and financial plan. Other activities may include initiating and main- taining contacts with potential customers and suppliers, raising venture capital or funding, dealing with various legal aspects of starting a business, or recruiting co-founders or other personnel.

The contents of this module are intended to build on the students' theoretical and methodological level of knowledge and to supplement it in a practice-oriented manner. Students gain a deeper insight into eco- nomic contexts, become familiar with elements of work methodology, operational organizational struc- tures and information flows, and recognize the importance of corporate culture and leadership for individ- ual and collective work success. Cross-national foundation contexts also allow a deeper insight into the respective national country and work culture.

The module is prepared by counseling sessions at the SPC and the PioneerPort. Concrete projects are accompanied by a mentor from the PioneerPort, who provides advice on questions and problems.

The examination performance consists of the preparation of an ungraded experience report in which the individual activities are described and the knowledge gained is reflected upon. The report also contains a list of the work performed, which must be signed by the respective mentor from the PioneerPort.

Qualification Objectives

The students

apply the technical and methodological knowledge they have acquired during their studies to the found- ing of their own company and in this way deepen their professional competence;

The students acquire in-depth professional knowledge and skills in the areas relevant to the respective start-up;

learn to work constructively with other people in a concrete work situation across disciplines;

can work in groups, organize and implement projects effectively, and grow into appropriate leadership responsibility; sharpen important key competencies, especially in the areas of social and personal skills.

In the context of a transnational start-up, the competencies described above are supplemented by an in- ternational dimension and the students' intercultural competence is specifically promoted.

Courses in the module	ECTS	hours per week
LV 000082 Set Up Own Business	9	

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Module 000091 Set	Up Own	Business		
MSc CME 3 rd - 4 th semester		18 ECTS		
Teaching form		•	Seminar	
			Exercise	
			Tutorial	
Event type			Mandatory ⊠	Electiv
				e □
Duration			2 semesters	
Rotation			annually □	per
				semest
				er ⊠
Examinations			Ungraded field	d report
Scope and Length of Examination	ns		15 - 20 pages	
Module Responsibility with			Academic Pro	gram Manager BA CME
Participation requirements			Other Mandat	ory modules of the Major
·			Phase	•
Use of Module			Major Phase N	MSc CME

Within the framework of this module, students deal with the establishment of their own company. Typical areas of activity include brainstorming, developing a valid business model, analyzing the market and its environment, and preparing a business and financial plan. Other activities may include initiating and maintaining contacts with potential customers and suppliers, raising venture capital or funding, dealing with various legal aspects of starting a business, or recruiting co-founders or other personnel.

The contents of this module are intended to build on the students' theoretical and methodological level of knowledge and to supplement it in a practice-oriented manner. Students gain a deeper insight into economic contexts, become familiar with elements of work methodology, operational organizational structures and information flows, and recognize the importance of corporate culture and leadership for individual and collective work success. Cross-national foundation contexts also allow a deeper insight into the respective national country and work culture.

The module is prepared by counseling sessions at the SPC and the PioneerPort. Concrete projects are accom- panied by a mentor from the PioneerPort, who provides advice on questions and problems.

The examination performance consists of the preparation of an ungraded experience report in which the individual activities are described and the knowledge gained is reflected upon. The report also contains a list of the work performed, which must be signed by the respective mentor from the PioneerPort.

Qualification Objectives

The students

apply the technical and methodological knowledge they have acquired during their studies to the founding of their own company and in this way deepen their professional competence;

The students acquire in-depth professional knowledge and skills in the areas relevant to the respective startup:

learn to work constructively with other people in a concrete work situation across disciplines;

can work in groups, organize and implement projects effectively, and grow into appropriate leadership responsibility;

sharpen important key competencies, especially in the areas of social and personal skills.

In the context of a transnational start-up, the competencies described above are supplemented by an international dimension and the students' intercultural competence is specifically promoted.

Courses in the module	ECTS	hours per week
LV 000091 Set Up Own Business	18	

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Master Phase (4th semester)

Mod	dule 55000 F	inal Module		
MSc CME	4 th semester	1 hours per week	24 ECTS	Contact time/self-study (in h): 12/588
Teaching for	m			Individual supervision within the scope of the thesis
				Disputation
Event type				Mandatory ⊠ Elective □
Duration				1 semester
Rotation				annually □ by semester ⊠
Examinations	3			Written elaboration
				Oral exam
Scope and L	ength of Examina	itions		50-60 pages for the thesis
				45-60 minutes for the disputation
Module Resp	onsibility with			The chairperson of the central audit committee
Participation	requirements			Successful completion of the Mandatory modules (thesis) Successful completion of the thesis (disputation)
Use of Modu	le			Mandatory module MSc CME

Content

The module forms the conclusion of the program and includes the preparation of a master's thesis and a disputation.

The Master Thesis is an examination paper and at the same time part of the scientific education. Students formulate a challenging research question and conduct a literature search using scientific sources. They select appropriate theoretical perspectives and scientific methods, apply them and/or develop them further to answer their research question. They critically compare and evaluate the results of their work with the latest research and present them clearly and in an academically appropriate manner.

In the disputation, students defend their Master's thesis. They first present it briefly in the context of a presentation. Afterwards, they discuss the thesis under the guidance of the two examiners (first and second reviewer).

Qualification Objectives

The students

show that they are able to work independently on a challenging research topic from the area of their field of study, if necessary including an interdisciplinary perspective, according to scientific methods, in a research-oriented manner within a given period of time;

The students prove that they have independently comprehended and worked on the topic of their Master's thesis:

understand how to present this work in a compact form and present it to an expert audience; can explain the research question, the chosen theoretical perspective and methodology, and the procedure for dealing with the topic;

are able to discuss the results of their work at a scientific level.

Literature

Subject-related technical literature.

Courses in the module	ECTS	hours per week
Master Thesis	22	1
Disputation	2	-

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ZU | Plus (1st – 4nd semester) optional

Interdisciplinary Workshops

Мо	dul 110011 F	undamenta	Is of Entre	preneurs	ship	
MSc CME	1 st -4 th semester	2 hours per week	2 ECTS	Contact t	ime/self-st	udy (in h): 18/7
Teaching fo	rm			Semina	r	
				Practice)	
Event type				Mandato	ry □	Elective ⊠
Duration				1 semest	er	
Rotation				annually	□ by	y semester ⊠
Examination	ns			No exam	inations	
				(70% atte	endance)	
Scope and I	Length of Examinat	tions				
Module Res	ponsibility with				•	Management
				MSc CM	E	
Performance						
Use of Mode	ule					
Contents						
social entrep multi-value e start-up. Clos	reneurship. Corresp ntrepreneurship fam	onding (studen iliarizes student hronology of the	t) projects are ts with the bac e start-up proje	sustainably skground, quect, it provide	y supporteduestions, rises an overvi	ecially in the field of d. The workshop on ks and potentials of iew of the necessary epreneurship.
Qualification	n Objectives					
	etion of the workshop rketable innovation p					endently identify and t their own business
Literature						
See course c	atalog					
Courses in t	the module				ECTS	hours per week
LV 110011	Workshop Fundam	entals of Entre	epreneurship		2	2

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Modul 110012 Creativity & Performativity							
MSc CME	1 st -4 th semester	2 hours per week	2 ECTS	Contact time/self-study (in h): 18/7			
Teaching fo	rm			Seminar			
				Practice			
Event type				Mandatory □ Elective ⊠			
Duration				1 semester			
Rotation	Rotation			annually □ by semester ⊠			
Examinations		No examinations					
		(70% attendance)					
Scope and I	Length of Examina	ations					
Module Responsibility with		Academic Program Management					
		MSc CME					
Performanc	e level						
Use of Mod	ule						

The module focuses on the question of how the new and the different come into the world and how one can gain unfamiliar perspectives on the familiar. Students are encouraged to experiment and perform with the possibilities of aesthetic and artistic forms of knowledge and to become creatively active. They learn observation, improvisation and imagination techniques and become familiar with forms of world appropriation that derive from practical, creative action and unfold in the work with their own bodies and senses.

Within the module, different focal points are offered and combined with each other. These range from performative forms of presentation to cinematic works, photography and drawing, design and ritual self-techniques of yoga.

Practical workshop blocks and a public final presentation structure the program.

Those interested in a more intensive exploration of aforementioned topics should take Module 121403 "Creative Performance" instead of the workshop, which is an elective for CCM students and a multidisciplinary module for students in other programs.

Qualification Objectives

The module aims at sharpening perception and provides knowledge of alternative forms of knowledge and creative techniques in the context of university education. Students receive a practical introduction to creative skills and a sense of the social situatedness of their actions.

Literature

See course catalog

Courses in the module	ECTS	Hours per week
LV 110012 Workshop Creativity & Performativity	2	2

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